

# FAST START PROGRAM COMPENSATION PLAN BASICS

Sunrider has a best-in-class Infinity Compensation Plan that rewards your efforts right from THE START. We've streamlined a clear path to success to get you off to a fast start and help you progress.

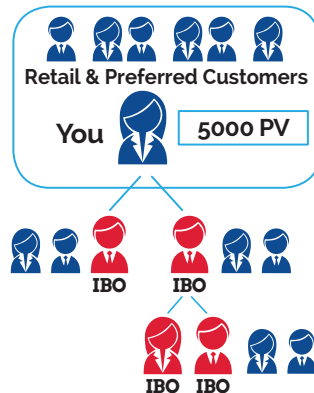
## YOUR FIRST THREE MONTHS IN **FOUR STEPS**

### STEP 1

#### SHARE THE PRODUCTS

Sunrider's award-winning health and beauty products are the foundation of your business. By sharing your passion for our products, you can earn up to a 25% Retail Sales Bonus!

Enrolling Preferred Customers in monthly autoship is a great way to increase customer retention with less effort. For just an annual CA\$39 fee, Preferred Customers can earn 5% off the retail price or 10% off the retail price if they're enrolled in monthly autoship. Plus, they'll earn free promotional items and other benefits throughout their year of enrollment!



#### Retail Sales Bonus

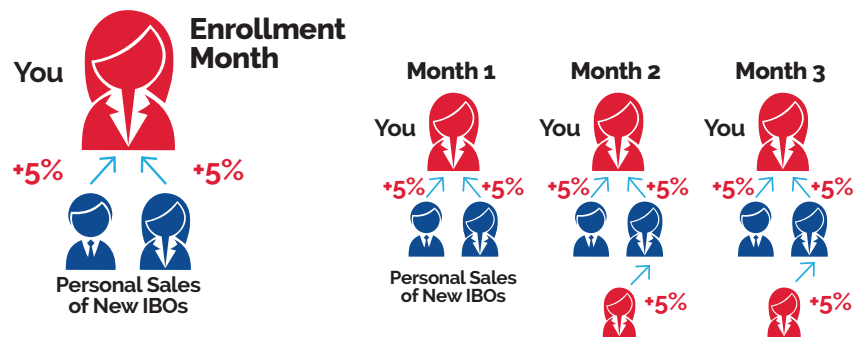
PV	0-499	500-1,999	2,000-4,999	5,000+
Personal Sales Commissions		5%	10%	15%
Retail Profit	10%	10%	10%	10%
<b>Retail Sales Bonus</b>	<b>10%</b>	<b>15%</b>	<b>20%</b>	<b>25%</b>

### STEP 2

#### BRING A FRIEND

Your Sunrider business thrives on mentoring and relationships. When you sponsor new IBOs and teach them to sell our products, you will receive a 5% Fast Start Bonus on their personal sales for their first 3 full months, i.e., their enrollment month + the next 3 full months. The Fast Start Bonus is paid in addition to the other commissions you can earn.

#### Fast Start Bonus



### STEP 3

#### SET A GOAL OF BECOMING A STAR ELITE

When you become a Star Elite within your first 3 full months (your enrollment month + the next 3 full months), you can earn a CA\$130 Star Elite Advancement Bonus!

What could you use the Star Elite Advancement Bonus for? Write it down!

#### Star Elite Advancement Bonus



**Star Elite: 400 PV, 1,800 DV (900 Max Volume Rule)**

#### YOUR FIRST 3 MONTHS

Paid as Title	IBO	Star	Star Prime	Star Elite
Foundation Requirements	Enroll	200 PV 500 DV	300 PV 1,000 DV	400 PV 1,800 DV
Max Vol Rule	-	-	-	900
Quality Structure	-	-	-	-

Help your new IBOs become a Star Elite within their first 3 full months of joining, and you can earn a CA\$130 Matching Star Elite Advancement Bonus! You'll need to be qualified as a Star Elite or higher to receive the matching bonus.

# STEP 4

## DEVELOP YOUR TEAM

Once you reach the first rank of Star (200 PV, 500 DV), you can start earning our Unilevel Bonuses. This is a fantastic bonus with no blocking, no differential, and no stair-step. The more you sell and sponsor, the more you can earn!

### Unilevel Bonus

Paid as Title	IBO	Star	Star Prime	Star Elite	Ace	Ace Prime	Ace Elite	Ace Royal	Hero*
Level 1 Bonus		5%	7%	9%	10%	10%	10%	10%	10%
Level 2 Bonus				2%	4%	5%	6%	8%	8%
Level 3 Bonus						2%	4%	5%	5%
Level 4 Bonus							2%	2%	2%
Level 5 Bonus									2%

Unilevel Bonuses—no blocking, no differential, no stair-step.  
Based on location, not title.

Unilevel Bonuses are paid on CV.

Turbo Infinity Bonus  
NO BLOCKING  
INFINITELY DEEP



# SUNRIDER INFINITY COMPENSATION PLAN

As a leader, you can be paid on **every piece of volume**, infinitely deep.

- **Advancement Bonuses:** Once you start reaching key ranks like Star Elite, Ace Royal, and Icon, you can qualify for Advancement Bonuses.
- **Development Bonus:** This bonus rewards you for building a team and developing Ace level and higher IBOs.
- You can be paid on the **Unilevel Commissions** for levels 1 to 5.
- And then, a 0.5–1% **Turbo Infinity Bonus** on level 6 to infinity.
- With **Check Match** you can earn additional commissions on your team's Unilevel, Turbo Infinity Bonus, and Fast Start bonus sales. This is a meaningful bonus because it's paid on the earnings of Ace Royal and above.



## DEFINITIONS:

### Commissionable Volume (CV)

The assigned value of each purchased product on which commissions are paid. It is currency specific in the country where the order is placed.

### Qualifying Volume (QV)

The value of a commissionable product that is applied toward IBO qualifications in the compensation plan. QV is not currency specific so qualifications apply internationally.

### Personal Volume (PV)

The total **Qualifying Volume (QV)** from your personal purchases and your customers' purchases (*Retail and Preferred Customer*). This does NOT include the purchases of downline IBOs.

### Downline Volume (DV)

The total **Personal Volume (PV)** from you and all IBOs in your entire downline. This goes infinitely deep, regardless of titles. This will NEVER break away.

### Max Volume Rule

Applied to **DV** qualification only. 50% of required **DV** will be counted from any one leg or from the IBO's **PV**. This applies only to qualification of rank—the IBO will be paid on all volume including the volume that exceeds the **Max Volume Rule**.